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About For Books Secrets of Power Persuasion: Everything ...

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Persuasion Reading List

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7 Secrets of Power Persuasion for Writers Secret #1 — Never tell people they’re wrong. If you want to put up a wall right off the bat, tell someone she’s wrong. We all want to know we’re right.

The 7 Secrets of Power Persuasion for Writers | by Frank ...

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Secrets of Power Persuasion: Everything You'll Ever Need ...

Power Persuasion is about taking advantage of the natural ways in which people think and letting your prospect persuade themselves. One of the secrets of power persuasion is that people don't always think everything through as thoroughly as they should. In many cases, we use “rules of thumb”, which are called “judgmental heuristics” in psychology.

The "Blonde's Secret Weapon" Persuasion Technique

And with The Secrets of Power Negotiating, you'll always have the upper hand in every negotiating situation in which you find yourself. For example, the program gives you specific ways to: Get the best possible price when you buy or sell a house, a car, a business, real estate, or any negotiable item. Get a raise or promotion.

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